

Attachment B: Service Pricing

For Charter Bus and Limousine & Town Car Services provide pricing matrix for						EXAMPLE
Type of Vehicle	Sedan	Suv	Vans	Minibus	Coach Bus	55 - Passenger
Passenger capacity	3	6	11 to 12	25 to 28	55	55
Cost per Hour	\$64.00	\$94.00	\$112.00	\$138.00	\$155.00	\$100
Cost per loaded mile						\$2.00
Cost per unloaded mile						\$5.00
Minimum hours required to be rented	2	2	3	3	5	6
Max Daily charge	None	None	None	None	None	\$1,200
Pricing will be the higher of hourly or mileage charge, while not exceeding the Max Daily Charge						
Overnight fees	Room rate, plus \$50.00 per day per diem					Room plus \$20 per night for food
How is driver gratuity handled	15% gratuity added to all receipts					Customer discretion
No charge for deadhead miles up to	20 miles from city of Charlottesville city limits					150
Above pricing is valid up to a Diesel price of \$__ per gallon. How is surcharge calculated	10% fuel surcharge added to all receipts, plus a 10% surcharge.					No surcharge if price is under \$3.50. If over, \$10 fee per day for every .10 cent overage
How are cancellations fees handled	Cancellations must be made at least 48 hours prior to the service time to avoid cancellation fees.					
For Taxi vendors provide pricing structure for standard pick-up / drop-off request:						EXAMPLE
Start-up fee						\$2.00
Cost per mile						\$2.40
Cost per minute						\$0.40
Additional Fees	Fee description:			Amount		
Additional Fees	Fee description:			Amount		
Additional Fees	Fee description:			Amount		
Additional Fees	Fee description:			Amount		
Additional Fees	Fee description:			Amount		
For Charter Bus, Limo & Towncar, and Taxi Service provide airport one-way (pick-up or drop off) fees.						
For which VASCUPP school:	University of Virginia					

Vehicle Type:		55 - Passenger	32 - passenger	10 - passenger	Sedan	
Airport:	Charlottesville	\$350	\$325	\$100	\$35	
Airport:	Richmond	\$450	\$350	\$125	\$50	
Airport:	Dulles	\$550	\$400	\$150	\$100	
Airport:						
Airport:						

For which VASCUPP school:		Virginia Military Institute				
Vehicle Type:		Sedan	Suv	Van	Minibus	Coach Bus
Airport:	Charlottesville	\$209.60	\$307.85	\$440.16	Hourly	Hourly
Airport:	Richmond	\$398.21	\$584.92	\$696.92	Hourly	Hourly
Airport:	Dulles	\$482.08	\$708.05	\$843.64	Hourly	Hourly
Airport:	Reagan	\$524.00	\$769.63	\$945.00	Hourly	Hourly
Airport:	BWI	Houly	Hourly	Hourly	Hourly	Hourly

For which VASCUPP school:		James Madison University				
Vehicle Type:		Sedan	Suv	Van	Minibus	Coach Bus
Airport:	Charlottesville	\$209.60	\$298.02	\$371.00	Hourly	Hourly
Airport:	Dulles	\$419.20	\$615.70	\$756.00	Hourly	Hourly
Airport:	Reagan	\$461.12	\$677.27	\$806.96	Hourly	Hourly
Airport:	Richmond	\$398.24	\$584.92	\$718.20	Hourly	Hourly
Airport:	BWI	Hourly	Hourly	Hourly	Hourly	Hourly

For which VASCUPP school:		University of Virginia				
Vehicle Type:		Sedan	Suv	Van	Minibus	Coach Bus
Airport:	Charlottesville	\$99.56	\$196.50	\$259.87	\$378.00	\$432.00
Airport:	Richmond	\$262.00	\$383.17	\$445.50	\$614.50	\$756.00
Airport:	Dulles	\$360.25	\$512.64	\$631.12	\$945.00	\$1,080.00
Airport:	Reagan	\$461.12	\$602.05	\$742.50	\$1,039.50	\$1,296.00
Airport:	BWI	\$538.18	\$751.06	\$928.12	\$1,228.50	\$1,512.00

For which VASCUPP school:		Longwood University				
Vehicle Type:		Sedan	Suv	Van	Minibus	Coach Bus
Airport:	Charlottesville	\$251.52	\$369.42	\$453.60	\$661.50	\$864.00
Airport:	Richmond	\$356.32	\$523.35	\$680.40	Hourly	Hourly
Airport:	Dulles	\$524.35	\$769.63	\$945.00	Hourly	Hourly
Airport:	Reagan	\$544.91	\$800.41	\$982.80	Hourly	Hourly

Airport:	BWI	Hourly	Hourly	Hourly	Hourly	Hourly
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For which VASCUPP school:	Virginia Tech					
Vehicle Type:	Sedan	Suv	Van	Minibus	Coach Bus	
Airport:	Charlottesville	\$419.20	\$615.70	\$756.00	\$945.00	\$1,046.25
Airport:	Richmond	\$607.84	\$892.76	\$1,096.20	Hourly	Hourly
Airport:	Dulles	\$670.72	\$985.12	\$1,209.60	Hourly	Hourly
Airport:	Reagan	\$712.64	\$1,064.69	\$1,285.20	Hourly	Hourly
Airport:	BWI	Hourly	Houly	Hourly	Hourly	Hourly

For which VASCUPP school:	Washington & Lee					
Vehicle Type:	Sedan	Suv	Van	Minibus	Coach Bus	
Airport:	Charlottesville	\$209.60	\$307.85	\$440.16	Hourly	Hourly
Airport:	Richmond	\$398.21	\$584.92	\$696.92	Hourly	Hourly
Airport:	Dulles	\$482.08	\$708.05	\$843.64	Hourly	Hourly
Airport:	Reagan	\$524.00	\$769.63	\$945.00	Hourly	Hourly
Airport:	BWI	Hourly	Hourly	Hourly	Hourly	Hourly

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