## Attachment B: Service Pricing

| For Charter Bus and Limousine \& Town Car Services provide pricing matrix for each category |  |  |  |  |  | EXAMPLE |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Type of Vehicle | SEDAN | SUV | VAN | VAN | MINI-COACH | 55 - Passenger |
| Passenger capacity | 3-Jan | 5 | 7 | 12 | 22 | 55 |
| Cost per Hour | 110 | 125 | 135 | 145 | 168 | \$100 |
| Cost per loaded mile | 2 | 2 | 2.5 | 2.5 | 2.5 | \$2.00 |
| Cost per unloaded mile | 3 | 3 | 3 | 3 | 3 | \$5.00 |
| Minimum hours required to be rented | 5 | 5 | 5 | 5 | 5 | 6 |
| Max Daily charge | 1320 | 1500 | 1620 | 1740 | 2016 | \$1,200 |
| Pricing will be the higher of hourly or mileage charge, while not exceeding the Max Daily Charge |  |  |  |  |  |  |
| Overnight fees | ROOM plus $\$ 30.00$ per day/night for food. |  |  |  |  | Room plus \$20 per night for food |
| How is driver gratuity handled | 20\% gratuity will be added |  |  |  |  | Customer discretion |
| No charge for deadhead miles up to how many miles | 60 miles |  |  |  |  | 150 |
| Above pricing is valid up to a Diesel price of \$ $\qquad$ per gallon. How is surcharge calculated | NO SURCHARGE if under $\$ 3.15$ per gal. If over, $\$ 25.00$ fe per day for every .05 cent overage. |  |  |  |  | No surcharge if price is under $\$ 3.50$. If over, $\$ 10$ fee per day for every. 10 cent overage |
| How are cancellations fees handled | A (2) week/14 days cancellation notice is required to aviod a $20 \%$ charge of total servcices will be assesed. |  |  |  |  |  |


| For Taxi vendors provide pricing structure for standard pick-up / drop-off request: | EXAMPLE |  |  |  |
| :--- | :--- | :--- | :--- | :--- |
| Start-up fee |  |  | \$2.00 |  |
| Cost per mile |  | Amount |  | \$2.40 |
| Cost per minute |  | Amount |  | \$0.40 |
| Additional Fees | Fee description: |  | Amount |  |
| Additional Fees | Fee description: |  | Amount |  |
| Additional Fees | Fee description: |  | Amount |  |
| Additional Fees | Fee description: |  |  |  |
| Additional Fees | Fee description: |  |  |  |

For Charter Bus, Limo \& Towncar, and Taxi Service provide airport one-way (pick-up or drop off) fees. Create this pricing matrix for each VASCUPP school that the Selected Firm offers services too. If your firm does NOT offer service to a specific school
listed below - simply do not provide pricing for the school

| For which VASCUPP <br> school: | University of Virginia |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Vehicle Type: | $55-$ Passenger | 32 - passenger | $10-$ passenger | Sedan |  |  |


| Airport: | Charlottesville | $\$ 350$ | $\$ 325$ | $\$ 100$ | $\$ 35$ |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Airport: | Richmond | $\$ 450$ | $\$ 350$ | $\$ 125$ | $\$ 50$ |  |
| Airport: | Dulles | $\$ 550$ | $\$ 400$ | $\$ 150$ | $\$ 100$ |  |
| Airport: |  |  |  |  |  |  |
| Airport: |  |  |  |  |  |  |


| For which VASCUPP school: | George Mason University |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Vehicle Type: |  |  |  |  |  |  |
| Airport: |  |  |  |  |  |  |
| Airport: |  |  |  |  |  |  |
| Airport: |  |  |  |  |  |  |
| Airport: |  |  |  |  |  |  |
| Airport: |  |  |  |  |  |  |


| For which VASCUPP <br> school: | James Madison University <br> Vehicle Type: <br> Airport: |  |  |  |  |  |
| :---: | :--- | :--- | :--- | :--- | :--- | :--- |
| Airport: |  |  |  |  |  |  |
| Airport: |  |  |  |  |  |  |
| Airport: |  |  |  |  |  |  |
| Airport: |  |  |  |  |  |  |
|  |  |  |  |  |  |  |


| For which VASCUPP <br> school: | Old Dominion University |  |  |  |  |  |
| :---: | :--- | :--- | :--- | :--- | :--- | :--- |
| Vehicle Type: |  |  |  |  |  |  |
| Airport: |  |  |  |  |  |  |
| Airport: |  |  |  |  |  |  |
| Airport: |  |  |  |  |  |  |
| Airport: |  |  |  |  |  |  |



| For which VASCUPP <br> school: | Radford University |  |  |  |  |  |
| :---: | :--- | :--- | :--- | :--- | :--- | :--- |
| Vehicle Type: |  |  |  |  |  |  |
| Airport: |  |  |  |  |  |  |
| Airport: |  |  |  |  |  |  |
| Airport: |  |  |  |  |  |  |
| Airport: |  |  |  |  |  |  |
| Airport: |  |  |  |  |  |  |


| For which VASCUPP <br> school: | University of Virginia |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Vehicle Type: | SEDAN | SUV | VAN | VAN | MINI-COACH |  |
| Airport: | Charlottesville | $\$ 225$ | $\$ 260$ | $\$ 295$ | $\$ 342$ | 372 |
| Airport: | Richmond | $\$ 375$ | $\$ 475$ | $\$ 575$ | $\$ 675$ | 775 |
| Airport: | Dulles | $\$ 499$ | $\$ 599$ | $\$ 699$ | $\$ 799$ | 899 |
| Airport: |  |  |  |  |  |  |
| Airport: |  |  |  |  |  |  |


| For which VASCUPP <br> school: | Virginia Commonwealth University |
| :---: | :---: | :---: |


| Vehicle Type: |  |  |  |  |  |  |
| :---: | :--- | :--- | :--- | :--- | :--- | :--- |
| Airport: |  |  |  |  |  |  |
| Airport: |  |  |  |  |  |  |
| Airport: |  |  |  |  |  |  |
| Airport: |  |  |  |  |  |  |
| Airport: |  |  |  |  |  |  |


| For which VASCUPP <br> school: | University of Mary Washington |  |  |  |  |  |
| :---: | :--- | :--- | :--- | :--- | :--- | :--- |
| Vehicle Type: |  |  |  |  |  |  |
| Airport: |  |  |  |  |  |  |
| Airport: |  |  |  |  |  |  |
| Airport: |  |  |  |  |  |  |
| Airport: |  |  |  |  |  |  |
| Airport: |  |  |  |  |  |  |


| For which VASCUPP <br> school: | Virginia Military Institute |  |  |  |  |  |
| :---: | :--- | :--- | :--- | :--- | :--- | :--- |
| Vehicle Type: |  |  |  |  |  |  |
| Airport: |  |  |  |  |  |  |
| Airport: |  |  |  |  |  |  |
| Airport: |  |  |  |  |  |  |
| Airport: |  |  |  |  |  |  |
| Airport: |  |  |  |  |  |  |



| Airport: |  |  |  |  |  |  |
| :---: | :--- | :--- | :--- | :--- | :--- | :--- |
| Airport: |  |  |  |  |  |  |


| For which VASCUPP <br> school: | William and Mary |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Vehicle Type: |  |  |  |  |  |  |
| Airport: | Dulles |  |  |  |  |  |
| Airport: | Richmond |  |  |  |  |  |
| Airport: | Newport News |  |  |  |  |  |
| Airport: | Norfolk |  |  |  |  |  |
| Airport: |  |  |  |  |  |  |

