

Attachment B: Service Pricing

For Charter Bus and Limousine & Town Car Services provide pricing matrix for each category

EXAMPLE

Type of Vehicle	Motorcoach	Motorcoach	Motorcoach			55 - Passenger
Passenger capacity	56	34	27			55
Cost per Hour	\$140	\$120	\$120			\$100
Cost per loaded mile	\$5.00	\$4.00	\$4.00			\$2.00
Cost per unloaded mile	\$5.00	\$4.00	\$4.00			\$5.00
Minimum hours required to be rented	10	10	10			6
Max Daily charge	\$3,000	\$2,500	\$2,500			\$1,200

Pricing will be the higher of hourly or mileage charge, while not exceeding the Max Daily Charge

Overnight fees	Tolls/parking/hotel fees/permits based on usage		Room plus \$20 per night for food
How is driver gratuity handled	Per customer		Customer discretion
No charge for deadhead miles up to how many miles	UVA, JMU, & VMI will not be charged deadhead miles. For other schools, mileage starts upon leaving garage: 2309 Poplar Street, Staunton, VA 24401		150
Above pricing is valid up to a Diesel price of \$___ per gallon. How is surcharge calculated	Total mileage/5 MPG x % over \$4		No surcharge if price is under \$3.50. If over, \$10 fee per day for every .10 cent overage
How are cancellations fees handled	We do not charge cancellation fees if we are given 48 hours notice. Prior to 48 hours a full refund will be issued. Less than 48 hours, 80% of trip cost will be refunded.		

For Taxi vendors provide pricing structure for standard pick-up / drop-off request:					EXAMPLE
Start-up fee					\$2.00
Cost per mile					\$2.40
Cost per minute					\$0.40
Additional Fees	Fee description:		Amount		
Additional Fees	Fee description:		Amount		
Additional Fees	Fee description:		Amount		
Additional Fees	Fee description:		Amount		
Additional Fees	Fee description:		Amount		

For Charter Bus, Limo & Towncar, and Taxi Service provide airport one-way (pick-up or drop off) fees. Create this pricing matrix for each VASCUPP school that the Selected Firm offers services too. If your firm does NOT offer service to a specific school listed below - simply do not provide pricing for the school

For which VASCUPP school:	University of Virginia
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Vehicle Type:		55 - Passenger	32 - passenger	10 - passenger	Sedan	
Airport:	Charlottesville	\$350	\$325	\$100	\$35	
Airport:	Richmond	\$450	\$350	\$125	\$50	
Airport:	Dulles	\$550	\$400	\$150	\$100	
Airport:						
Airport:						

For which VASCUPP school:	George Mason University					
Vehicle Type:						
Airport:						
Airport:						
Airport:						
Airport:						
Airport:						

For which VASCUPP school:	James Madison University					
Vehicle Type:						
Airport:						
Airport:						
Airport:						
Airport:						
Airport:						

For which VASCUPP school:	Old Dominion University					
Vehicle Type:						
Airport:						
Airport:						
Airport:						

Airport:						
Airport:						

For which VASCUPP school:	Longwood University					
Vehicle Type:						
Airport:						
Airport:						
Airport:						
Airport:						
Airport:						

For which VASCUPP school:	Radford University					
Vehicle Type:						
Airport:						
Airport:						
Airport:						
Airport:						
Airport:						

For which VASCUPP school:	University of Virginia					
Vehicle Type:						
Airport:	Charlottesville					
Airport:	Richmond					
Airport:	Dulles					
Airport:						
Airport:						

For which VASCUPP school:	Virginia Commonwealth University				
Vehicle Type:					
Airport:					
Airport:					
Airport:					
Airport:					
Airport:					

For which VASCUPP school:	University of Mary Washington				
Vehicle Type:					
Airport:					
Airport:					
Airport:					
Airport:					
Airport:					

For which VASCUPP school:	Virginia Military Institute				
Vehicle Type:					
Airport:					
Airport:					
Airport:					
Airport:					
Airport:					

For which VASCUPP school:	Virginia Tech				
Vehicle Type:					
Airport:					

Airport:						
Airport:						
Airport:						
Airport:						

For which VASCUPP school:	William and Mary					
Vehicle Type:						
Airport:	Dulles					
Airport:	Richmond					
Airport:	Newport News					
Airport:	Norfolk					
Airport:						