

Attachment B: Service Pricing

For Charter Bus and Limousine & Town Car Services provide pricing matrix for each category						EXAMPLE
Type of Vehicle	56 passenger					55 - Passenger
Passenger capacity	56					55
Cost per Hour	\$175					\$100
Cost per loaded mile	\$7.00					\$2.00
Cost per unloaded mile	\$4.00					\$5.00
Minimum hours required to be rented	6					6
Max Daily charge	\$2,380					\$1,200
Pricing will be the higher of hourly or mileage charge, while not exceeding the Max Daily Charge						
Overnight fees	Driver's Room Plus \$40 per night for food					Room plus \$20 per night for food
How is driver gratuity handled	Customer Discretion - will add to billing if requested					Customer discretion
No charge for deadhead miles up to how many miles	Fifty (50) Miles (from Lorton VA)					150
Above pricing is valid up to a Diesel price of \$ 3.50__ per gallon. How is surcharge calculated	6% fuel surcharge					No surcharge if price is under \$3.50. If over, \$10 fee per day for every .10 cent average
How are cancellations fees handled	Cancellations at least 24 - hours prior to trip - no charge. 24 hours or less, half of the total shall be due. No charge for cancellation due to inclement weather					

For Taxi vendors provide pricing structure for standard pick-up / drop-off request:A20:F2A20:F28

EXAMPLE

For Charter Bus, Limo & Towncar, and Taxi Service provide airport one-way (pick-up or drop off) fees. Create this pricing matrix for each VASCUPP school that the Selected Firm offers services too. If your firm does NOT offer service to a specific school listed below - simply do not provide pricing for the school

For which VASCUPP school:	University of Virginia				
Vehicle Type:	55 - Passenger				
Airport:	Charlottesville	\$1,200			
Airport:	Richmond	\$1,300			
Airport:	Dulles	\$1,150			
Airport:					
Airport:					

For which VASCUPP school:	George Mason University				
Vehicle Type:	55 - Passenger				
Airport:	IAD	\$950			
Airport:	DCA	\$900			
Airport:	BWI	\$1,150			
Airport:					
Airport:					

For which VASCUPP school:	James Madison University				
Vehicle Type:	55 - Passenger				
Airport:	Charlottesville	\$1,150			
Airport:	Dulles	\$1,250			
Airport:	Richmond	\$1,500			
Airport:					

For which VASCUPP school:	Virginia Tech				
Vehicle Type:					
Airport:					
Airport:					
Airport:					
Airport:					

For which VASCUPP school:	William and Mary				
Vehicle Type:					
Airport:	Dulles				
Airport:	Richmond				
Airport:	Newport News				
Airport:	Norfolk				
Airport:					