

Attachment B: Service Pricing

For Charter Bus and Limousine & Town Car Services provide pricing matrix for each category						EXAMPLE
Type of Vehicle	Motor Coach	Mini Bus	Van	SUV	Sedan	55 - Passenger
Passenger capacity	56	24-32	11	6	3	55
Cost per Hour	165	130	120	110	100	\$100
Cost per loaded mile	\$7	\$6	n/a	n/a	n/a	\$2.00
Cost per unloaded mile	\$7	\$6	n/a	n/a	n/a	\$5.00
Minimum hours required to be rented	4+1	4	4	3	3	6
Max Daily charge	1980	1560	1440	1320	1200	\$1,200
Pricing will be the higher of hourly or mileage charge, while not exceeding the Max Daily Charge						
Overnight fees	Room fee-\$250.00 plus food- \$50.00					Room plus \$20 per night for food
How is driver gratuity handled	Customer discretion					Customer discretion
No charge for deadhead miles up to how many miles	35 miles					150
Above pricing is valid up to a Diesel price of \$___ per gallon. How is surcharge calculated	There is no fuel surcharge					No surcharge if price is under \$3.50. If over, \$10 fee per day for every .10 cent overage
How are cancellations fees handled	Motor Coaach Cancellations are charged full price if not canceled within 36 hours. All other vehicles are 24 hours.					

For Taxi vendors provide pricing structure for standard pick-up / drop-off request:

For Taxi vendors provide pricing structure for standard pick-up / drop-off request:					EXAMPLE
Start-up fee	n/a				\$2.00
Cost per mile	n/a				\$2.40
Cost per minute	n/a				\$0.40
Additional Fees	Fee description:	n/a	Amount	n/a	
Additional Fees	Fee description:	n/a	Amount	n/a	
Additional Fees	Fee description:	n/a	Amount	n/a	
Additional Fees	Fee description:	n/a	Amount	n/a	
Additional Fees	Fee description:	n/a	Amount	n/a	

For Charter Bus, Limo & Towncar, and Taxi Service provide airport one-way (pick-up or drop off) fees. Create this pricing matrix for each VASCUPP school that the Selected Firm offers services too. If your firm does NOT offer service to a specific school listed below - simply do not provide pricing for the school

EXAMPLE

For which VASCUPP school:	University of Virginia					
Vehicle Type:		55 - Passenger	32 - passenger	10 - passenger	Sedan	
Airport:	Charlottesville	\$350	\$325	\$100	\$35	
Airport:	Richmond	\$450	\$350	\$125	\$50	
Airport:	Dulles	\$550	\$400	\$150	\$100	
Airport:						
Airport:						

For which VASCUPP school:	George Mason University					
Vehicle Type:		Motor Coach	Mini Bus	Van	SUV	Sedan
Airport:	Dulles	\$990	\$780	\$720	\$660	\$600
Airport:	Reagan	\$990	\$780	\$720	\$660	\$600
Airport:	BWI	\$1,155	\$945	\$840	\$770	\$700
Airport:						
Airport:						

For which VASCUPP school:	James Madison University					
Vehicle Type:		Motor Coach	Mini Bus	Van	SUV	Sedan
Airport:	Dulles	\$1,120	\$1,020	\$920	\$820	\$720
Airport:	Reagan	\$1,120	\$1,020	\$920	\$820	\$720
Airport:	BWI	\$1,285	\$1,185	\$1,085	\$1,000	\$900
Airport:						
Airport:						

For which VASCUPP school:	Old Dominion University					
Vehicle Type:		Motor Coach	Mini Bus	Van	SUV	Sedan
Airport:	Dulles	\$1,500	\$1,300	\$1,200	\$1,100	\$1,000
Airport:	Reagan	\$1,500	\$1,300	\$1,200	\$1,100	\$1,000
Airport:	BWI	\$1,500	\$1,300	\$1,200	\$1,100	\$1,000
Airport:						
Airport:						

For which VASCUPP school:	Longwood University					
Vehicle Type:		Motor Coach	Mini Bus	Van	SUV	Sedan
Airport:	Dulles	\$1,500	\$1,300	\$1,200	\$1,100	\$1,000
Airport:	Reagan	\$1,500	\$1,300	\$1,200	\$1,100	\$1,000
Airport:	BWI	\$1,500	\$1,300	\$1,200	\$1,100	\$1,000
Airport:						
Airport:						

For which VASCUPP school:	Radford University					
Vehicle Type:		Motor Coach	Mini Bus	Van	SUV	Sedan
Airport:	Dulles	\$1,500	\$1,300	\$1,200	\$1,100	\$1,000
Airport:	Reagan	\$1,500	\$1,300	\$1,200	\$1,100	\$1,000
Airport:	BWI	\$1,500	\$1,300	\$1,200	\$1,100	\$1,000
Airport:						
Airport:						

For which VASCUPP school:	University of Virginia					
Vehicle Type:		Motor Coach	Mini Bus	Van	SUV	Sedan
Airport:	Charlottesville	\$1,500	\$1,300	\$1,200	\$1,100	\$1,000
Airport:	Richmond	\$1,500	\$1,300	\$1,200	\$1,100	\$1,000
Airport:	Dulles	\$1,500	\$1,300	\$1,200	\$1,100	\$1,000
Airport:						
Airport:						

For which VASCUPP school:	Virginia Commonwealth University					
Vehicle Type:		Motor Coach	Mini Bus	Van	SUV	Sedan
Airport:	Dulles	\$1,400	\$1,200	\$1,100	\$1,000	\$900
Airport:	Reagan	\$1,400	\$1,200	\$1,100	\$1,000	\$900
Airport:	BWI	\$1,400	\$1,200	\$1,100	\$1,000	\$900
Airport:						
Airport:						

For which VASCUPP school:	University of Mary Washington					
Vehicle Type:		Motor Coach	Mini Bus	Van	SUV	Sedan
Airport:	Dulles	\$1,500	\$1,300	\$1,200	\$1,100	\$1,000
Airport:	Reagan	\$1,500	\$1,300	\$1,200	\$1,100	\$1,000
Airport:	BWI	\$1,500	\$1,300	\$1,200	\$1,100	\$1,000
Airport:						
Airport:						

For which VASCUPP school:	Virginia Military Institute					
Vehicle Type:		Motor Coach	Mini Bus	Van	SUV	Sedan
Airport:	Dulles	\$1,500	\$1,300	\$1,200	\$1,100	\$1,000
Airport:	Reagan	\$1,500	\$1,300	\$1,200	\$1,100	\$1,000
Airport:	BWI	\$1,500	\$1,300	\$1,200	\$1,100	\$1,000
Airport:						
Airport:						

For which VASCUPP school:	Virginia Tech					
Vehicle Type:		Motor Coach	Mini Bus	Van	SUV	Sedan
Airport:	Dulles	\$1,500	\$1,300	\$1,200	\$1,100	\$1,000
Airport:	Reagan	\$1,500	\$1,300	\$1,200	\$1,100	\$1,000
Airport:	BWI	\$1,500	\$1,300	\$1,200	\$1,100	\$1,000
Airport:						
Airport:						

For which VASCUPP school:	William and Mary					
Vehicle Type:		Motor Coach	Mini Bus	Van	SUV	Sedan
Airport:	Dulles	\$1,400	\$1,200	\$1,100	\$1,000	\$900
Airport:	Richmond	\$1,400	\$1,200	\$1,100	\$1,000	\$900
Airport:	Newport News	\$1,400	\$1,200	\$1,100	\$1,000	\$900
Airport:	Norfolk					
Airport:						