



## PARTICIPATION AGREEMENT

This Participation Agreement ("Participation Agreement" or "PA") is made and entered into this 4/15/2020 ("PA Effective Date"), by and between The University of Virginia ("Participant" or, individually or collectively, "University"), and EAN Services, LLC. ("EAN"), a Delaware Limited Liability Company.

### WITNESSETH:

**WHEREAS**, on January 1, 2020, E&I Cooperative Services ("E&I") and EAN entered into that certain Master Agreement ("MA"); and

**WHEREAS**, the undersigned is a member of E&I's consortium purchasing program and wishes to contract with EAN for the purchase of vehicle rental services in accordance with the terms of the MA and this Participation Agreement by its Eligible Renters, including guests of the Participant whose vehicle rentals are paid or reimbursed, in whole or in part, by the Participant.

**NOW, THEREFORE**, in consideration of the mutual covenants, benefits and promises herein stated and in conjunction with the MSA referenced, the parties hereto agree to the following terms and conditions:

1. **INCORPORATION OF MASTER AGREEMENT.** The purpose of this Participation Agreement is to allow the Participant to purchase vehicle rental services from EAN at the discounted prices set forth in the MA, and this Participation Agreement shall act as a joinder agreement to the MA whereby the parties hereto agree with each other to be bound by all of the terms and conditions of the MA with respect to the Participant's vehicle rentals hereunder and thereunder. To that end, the MA is hereby incorporated herein by reference as if set forth herein in its entirety, including all subsequent amendments thereto. However, to the extent any terms and conditions set forth in the MA conflict with any terms and conditions of this Participation Agreement and/or to the extent this Participation Agreement contains terms different or in addition to the terms contained in the MA (such conflicting, different and/or additional terms in this Participation Agreement hereinafter referred to as the "Supplemental Terms"), the Supplemental Terms shall prevail.
2. **PRICING.** As of the rate effective date, (either the 1st or 15th day of a month), when rates are loaded in EAN's reservations system and available for Participant, employees of Participant and guests of Participant whose vehicle rentals are paid or reimbursed, in whole or in part, by the Participant ("Eligible Renters"), Participant shall receive the Rates set forth in the MA for all vehicle rentals by Participant hereunder. Eligible Renters must use the Corporate Discount Number(s) (CD#(s)) assigned by EAN to Participant (XZ 21009 for National and Enterprise brand Business Use rentals by Eligible Renters affiliated with the University of Virginia and the respective CD# assigned to each College or University Participant) when making the reservation for the rental. For international rentals, Participating Member will be offered Business Partner Rates (BPR's).
3. **NOTICES.** All notices, requests, demands and other communications under this Participation Agreement shall be given in writing and sent to the mailing addresses set forth on the signature page of this Participation Agreement. All notices shall be given (i) by delivery in person, (ii) by a nationally recognized next day courier service, (iii) by first class, registered or certified mail, postage prepaid, or (iv) by electronic mail to the address of the party specified in this Participation Agreement (except for notices of default and/or notices of termination which shall be delivered pursuant to subsections (i), (ii) or (iii)) or such other address as any party may specify in writing.

**4. TERM & TERMINATION.** This Participation Agreement will commence on the PA Effective Date and will run coterminous with the MA, including any extensions thereof. Either party may terminate this Participation Agreement upon written notice to the notified party in the event the notified party materially breaches this Participation Agreement and fails to cure such breach within thirty (30) days following receipt of written notice of such breach from the notifying party. EAN may terminate this Participation Agreement without cause upon sixty (60) days written notice to Participant, and Participant may terminate this Participation Agreement without cause upon sixty (60) days written notice to EAN.

**5. MISCELLANEOUS.** Unless otherwise defined herein, capitalized terms appearing herein shall have the meanings ascribed to them by the MA. Provided that the entire executed document rather than the signature page alone is transmitted by the signing party to the other party hereto, this Participation Agreement may be signed in duplicate and/or via facsimile (including but not limited to by electronically scanned image) and in counterparts, each of which, when so executed and delivered, shall be deemed an original and both of which taken together shall constitute one and the same instrument.

**6. PAYMENT.** Participant shall be responsible for any and all payments owed by Eligible Renters under a Rental Contract entered into pursuant to the terms of the MA.

**7. Services:**

A. Offer 24-hour roadside assistance for vehicle breakdowns. If vehicle breakdown is not the fault of the driver, there will be no fee for this assistance.

B. Provide free Emerald Club membership to all Participant accounts

C. Reporting provided by Enterprise will include:

- a. Annual transaction tax exemption audit report. The report will identify all Participant transactions occurring in the Commonwealth of Virginia where the Participant was charged additional fees and / or taxes that the Participant is exempt from paying. The only fees that are exempt are the car rental tax and sales tax, other fees like vehicle licensing fees and airport fees are not exempt. Participant is only eligible to be refunded if Enterprise is provided with a current tax-exempt certificate form and also completes the transaction with a University issued purchasing card or direct billing account. This audit and exemption does not apply to transactions completed using a personal debit or credit card. Enterprise will reimburse the Participant annually for all fee / tax billing errors that are mutually agreed as such. Annual tax / fee exemption audit will be completed by Enterprise each year upon request. Enterprise will not charge the Participant for any cost to complete this annual audit.
- b. Semi-annual Business Reviews where Enterprise presents to the University spend analysis, customer service summary, and suggestions for cost savings opportunities.

D. Enterprise will drop-off and deliver rented vehicles at Participant requested locations. In certain situations, Enterprise locations are able to pick up and/or deliver vehicles to a business address. We will require a 48-hour notice; the notice may increase during peak travel seasons and geographical restrictions may apply. A minimum length of rental charge for a free delivery and pick up of a vehicle is three rental days. We will provide free pick-up and drop-off of an employee if the employee is willing to pick-up the vehicle at one of our home city locations. Employees should utilize Enterprise home city locations for pick up and drop off service to a nearby airport. Pick up and Drop off service is not available at airport locations. The local Enterprise branch will work closely with you to meet your delivery needs. In the event the three day minimum is not met, Enterprise will charge a \$25 fee per delivery.

E. Eligible Renters

**ELIGIBLE RENTERS.** In order for an Eligible Renter to be eligible to rent from EAN or an Affiliate or Franchisee, he/she must meet the qualifications set forth on the Schedules 1, 2, and 3 of the MA in the jurisdiction in which the specific vehicle rental originates. Participating Members may be required to verify the status of any person claiming to be an Eligible Renter or Additional Authorized Driver, as defined herein, in the event that person has or causes an accident during Business Use. If Participating Member does not verify the status of the person in question, the applicable Affiliate or Franchisee will not provide any of the Driver Protection Products afforded to Eligible Renters or Additional Authorized Drivers

hereunder to that person unless required by applicable law. Unless applicable law requires otherwise, the Vehicle may NOT be driven by anyone except any Additional Authorized Driver or the Eligible Renter. An "Additional Authorized Driver" is an individual who (i) is a capable and validly licensed driver, (ii) is at least 21 years of age unless the Participating Member has executed the Youthful Driver Supplement in form and substance as set forth in Exhibit A hereto and provided evidence of the insurance coverage required in connection therewith (a young renter fee may apply for drivers under age 25), (iii) has the Eligible Renter's prior permission to drive the Vehicle, and (iv) would himself/herself qualify as an Eligible Renter hereunder. Participating Members will not allow use of the rental vehicle by any driver in violation of the requirements set forth above.

## **8. Additional Terms and Conditions**

- A. Enterprise agrees that all confidentiality and indemnification requirements in the Master Agreement (#CNR01494) shall be void and of no force or effect with respect to this Participation Agreement and/or any College or University Participant.
- B. Without waiving any sovereign immunity or other rights the University, Participant will be responsible, except as otherwise provided by the laws of Virginia, for the acts or omissions of its agents and employees and all Eligible Renters causing harm to persons not a party to this Agreement. Enterprise agrees that it will be responsible for the negligent acts or omissions of its agents and employees causing harm to persons not a party to this Agreement.
- C. Enterprise agrees that the University's Certificate of Coverage, as seen in Attachment 1, satisfies all insurance requirements of the Master Agreement.
- D. Enterprise agrees that the terms and conditions of this Participation Agreement shall prevail over any conflicting terms and conditions of the Rental Agreement."
- E. Notwithstanding anything to the contrary herein or in the MA, in the event of any conflicts between any provision in this PA and that of the MA, the terms of this PA shall prevail.
- F. **Supplier Diversity Support**  
Enterprise will support the University's and VASCUPP's SWAM (Small, Woman, and Minority) owned business program by committing to annually supporting the SWAM Fest conference by contributing \$3,000 each year during the term hereof. Enterprise will receive an appropriate level sponsorship package in exchange for the payment.
- G. **Travel Expo**  
Enterprise agrees to participate in the annual University Travel Expo as a Gold Level Sponsor by contributing \$500 annually during the term hereof. Enterprise also agrees to support other VHEPC schools up to \$500 annually for similar supplier showcase expos.
- H. **Virginia Film Festival**  
Enterprise will collaborate with the Virginia Film Festival and the University of Virginia annually to develop a mutually agreed upon partnership for the Virginia Film Festival. Such agreement could include the use of rental vehicles in exchange for a sponsorship. The level of support may vary each year depending on the availability of vehicles and the current market conditions.

## **9. Insurance**

For clarification, the insurance coverage required to be maintained by Enterprise hereunder is separate and distinct from the liability insurance coverage included in the Rates, if any, with respect to vehicle rentals by Participant employees/Eligible Renters hereunder. Listed below is the insurance Enterprise must maintain during the term of this Agreement. In no event will Enterprise construe these minimum required limits to be their limit of liability to the University. Enterprise will maintain insurance which meets or exceeds the requirements of the University with insurance companies that hold at least an A- financial rating with A.M. Best Company.

**Commercial General Liability:**

Enterprise will provide a minimum combined single Limit of Liability for bodily injury and property damage of \$1,000,000 per occurrence for the acts or omissions of its employees with coverage for the following:

- Premises and operations.
- Additionally insured\*

**Automobile Insurance:**

Enterprise will provide a minimum combined single Limit of Liability per occurrence for \$1,000,000 (which may be self-insured) for the following coverages for vehicles operated by Enterprise's employees.

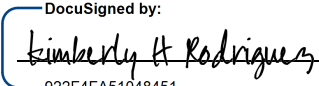
- Any Automobile
- Owned and Non-Owned Automobiles

**IN WITNESS WHEREOF**, Participant and EAN have executed this Participation Agreement effective as of the PA Effective Date.

**EAN SERVICES, LLC**

**PARTICIPANT:**

Rector and Visitors of the University of Virginia

By:   
DocuSigned by: 922F4FA51048451...  
 Name: Kimberly H Rodriguez

By:   
DocuSigned by: 7FF7ED151D20425...  
 Name: Angelo Maurelli

Title: Authorized officer

Title: Associate Vice President for Financial Operations

Date: 3/29/2020

Date: 3/25/2020

**Agreement Tracking#: UVA-VSA-TRAV-00198**

With a copy to:  
 Enterprise Holdings, Inc.  
 600 Corporate Park Drive  
 Address for Notice under Master Agreement  
 St. Louis, MO 63105  
 Attn: General Counsel

Procurement and Supplier Diversity Services  
University of Virginia  
PO Box 400202  
Charlottesville, Virginia 22904-4202  
 Attn: (434)924-4019

**Attachment 1**



Office of Property & Liability  
Risk Management

**CERTIFICATE OF COVERAGE**

**ISSUE TO:** Attn: General Counsel, Enterprise Holdings, Inc., 600 Corporate Park Dr., St. Louis MO, 63105 and all interested parties.

**SELF-INSURER:** Commonwealth of Virginia

**AUTHORIZATION:** § 2.2-1837, Code of Virginia; Commonwealth of Virginia "Risk Management Plan"

**COVERAGE PERIOD:** Continuous, effective January 1, 2020 – December 31, 2023

**PURPOSE:** Verification of liability coverage for activities of the University of Virginia, its employees, and authorized agents as it relates to the rental of vehicles.

**COVERAGE:** Tort Liability, including Medical Malpractice Errors and Omissions, and Automobile Liability; Worker's Compensation.

**LIMITS:** \$100,000 for tort claims against the Commonwealth; \$2,000,000 for tort claims against persons; and up to \$2,400,000 for medical malpractice claims against health care providers with annual incremental increases as set forth in §8.01-581.1 et seq., Code of Virginia; statutory provisions for worker's compensation.

**ADMINISTRATOR:** Virginia Division of Risk Management  
P.O. Box 1879  
Richmond, VA 23218-1879

This document is for information only. It does not alter any provisions of the Code of Virginia or the Commonwealth of Virginia "Risk Management Plan".

**VERIFIED BY:**

Debra E. Hinton, CCLA, ARM, RIMS-CRMP  
Assistant Director  
March 17, 2020

2400 Old Ivy Rd., Suite 181 | PO Box 400205 | Charlottesville, VA 22904-4205  
P 434.924.3055 | F 434.982-2635 | www.virginia.edu/riskmanagement



Office of Property & Liability  
Risk Management

Page 2 of 2

March 17, 2020

To whom it may concern:

The University, its officers, employees and agents are provided with liability insurance protection through the Commonwealth of Virginia's self-insurance program, which provides up to \$2,000,000 of liability protection on an occurrence basis. As a public agency, the University is not permitted to add other entities as additional insured's to the Commonwealth's self-insurance comprehensive liability program, nor can we provide contractual liability coverage that would assume contractual indemnification or hold harmless provisions. The University will remain insured through the state's self-insurance pool for the foreseeable future, as there are no plans at this time to pull away from the state's liability program, nor would the state's program expire without legislative action since it is provided in accordance with Code of Virginia (Section § 2.2-1838 and § 2.2-1837). Thank you for understanding this matter.

Sincerely,

A handwritten signature in black ink, appearing to read "Debra E. Hinton", with a long horizontal flourish extending to the right.

Debra E. Hinton, CCLA, ARM, RIMS-CRMP  
Assistant Director

2400 Old Ivy Rd., Suite 181 | PO Box 400205 | Charlottesville, VA 22904-4205  
P 434.924.3055 | F 434.982-2635 | [www.virginia.edu/riskmanagement](http://www.virginia.edu/riskmanagement)

## EXHIBIT A

### YOUTHFUL DRIVER SUPPLEMENT

**This program requires specific approval by EAN with respect to each Participant requesting this. Unless approved, Eligible Renters and Additional Authorized Drivers must be 21 years of age or older. If a Participant is approved for this program, this Youthful Driver Supplement will authorize Eligible Renters age 18 through 20 to rent vehicles under Master Agreement number CNR01494 and this Participation Agreement, so long as the terms and conditions of this Youthful Driver Supplement are met.**

#### **This applies to rentals at EAN and Affiliate locations in the US and Puerto Rico**

Standard driver and credit rental qualifications apply. Notwithstanding language that may be contained in other sections of this Agreement, specifically including those sections detailing Physical Damage, Damage Waiver, and Liability terms, EAN agrees to provide car rental services to Customer's Eligible Renters who are at least eighteen (18) years of age and are renting vehicles for business purposes, subject to the following terms:

Without waiving any sovereign immunity or other rights Participant may have, Participant will be responsible, except as otherwise provided by the laws of Virginia, for the acts or omissions of its agents and employees and all Eligible Renters causing harm to persons not a party to this Agreement.

EAN will not assess an additional charge when Customer's Eligible Renter or Authorized Driver is between the ages of eighteen (18) and twenty-four (24) inclusive, provided that the rate selected at the time of rental is a rate or discount specified in this Agreement.

The following additional restrictions shall also apply:

Eligible drivers must be approved by the Participant prior to renting or driving any vehicle.  
Restricted to Economy, Compact, Midsize/Intermediate, Standard, Full-size vehicles, and Minivans.



E&I Cooperative Services, Inc. (E&I)



Program A: DW & \$1M CSL  
Participant Customization Form

Once a Participant Customization Form is received by Supplier, the new program will be loaded based on the selections below. Rates go into effect on the 1<sup>st</sup> or 15<sup>th</sup> of the month. It takes approximately 30 days for a program to become effective. You will be contacted by a local representative who will assist in implementing the new program. This form must be completed in its entirety. Incomplete forms will be returned and no action will be taken by Supplier.

To complete form, use the Next Button, or Arrow Keys to move throughout the form

Today's Date: .....

Institution Name: .....

Primary Decision Maker: .....

Implementation Contact: .....

Phone Number: .....

Email Address: .....

E&I Member #: .....

Account Number: (Enterprise & National): .....

(I do not have an existing Contract ID)

Annual Spend on Rental Car: .....

The estimated spend should be based on the previous 12 months, Time & Miles spend (daily rate x rental days). If your reporting pulls the "total expense" spend with taxes and ancillary products, please report that number less 30%.

Annual Number of Rental Days: .....

Annual Number of Rental Transactions: .....

Anticipated Annual Spend on International Rental Car: .....

**As you continue through this E&I Program Selection Packet –**

- 1) Please Select the Commercial Truck Rental Program and choose your requested protection products.**
- 2) Please complete the Additional Rental Options Section**
- 3) Please Initial any further programs you would like information on**



**Program A: DW & \$1M CSL****ENTERPRISE BASE RENTAL RATES**

Vehicle SIPP Codes	Vehicle Class	Daily Rates
ECAR	Economy	\$33.00
CCAR	Compact	\$33.00
ICAR	Intermediate	\$34.75
SCAR	Standard	\$37.50
FCAR	Full Size	\$37.50
MVAR/SVAR	Minivan	\$65.00
IFAR	Intermediate SUV	\$62.00
SFAR	Standard SUV	\$62.00
FFAR	Large SUV	\$86.00
PFAR	Premium SUV	\$86.00
SPAR	½ ton Standard Size Truck	\$70.00
PPAR	½ ton Full Size Truck	\$75.00
FGAR/FJAR	Jeep/Crossover	\$65.00
SCAH	Hybrid Standard	\$49.00
FCAH	Hybrid Full Size 4 Door	\$49.00
STAR	Convertible	\$82.00
RVAR	12 Passenger Vans	\$122.00
FVAR	15 Passenger Vans	\$140.00

**NATIONAL BASE RENTAL RATES**

Vehicle SIPP Codes	Vehicle Class	Daily Rates
ECAR	Economy	\$33.00
CCAR	Compact	\$33.00
ICAR	Intermediate	\$34.75
SCAR	Standard	\$37.50
FCAR	Full Size	\$37.50
MVAR/SVAR	Minivan	\$65.00
IFAR	Intermediate SUV	\$62.00
SFAR	Standard SUV	\$62.00
FFAR	Large SUV	\$86.00
PFAR	Premium SUV	\$86.00
SPAR	½ ton Standard Size Truck	\$70.00
PPAR	½ ton Full Size Truck	\$75.00
FGAR/FJAR	Jeep/Crossover	\$65.00
SCAH	Hybrid Standard	\$49.00
FCAH	Hybrid Full Size 4 Door	\$49.00
STAR	Convertible	\$82.00
RVAR	12 Passenger Vans	\$122.00
FVAR	15 Passenger Vans	\$140.00

**COVERAGE:** Damage Waiver and Liability with \$1,000,000 Combined Single Limit.

**Mileage Charges:** All vehicle classes include unlimited free miles per day and per week, and per month.

**Weekly/ Monthly Factors:** Weekly Rate is **5** x the Daily Rate and Monthly Rate is **20** x the Daily Rate

**Best Rate Program:** National Car Rental can ensure that you are always offered the lowest available published rate in our reservation system at the time of booking. This program is known as "Best Rate". Best Rating will automatically be provided at no charge.

**Canada:** Rentals in Canada will receive a percentage discount off the current retail rates.

**ONE-WAY PROGRAM:** Flat rate of **\$83.00** with **unlimited mileage**. Flat rate plus the differential above will apply.

- Unlimited mileage one-way rates apply to Economy, Compact, Intermediate, Standard and Full-Size Cars.
- Minivan through Large SUV are charged the daily rate plus **\$0.30/mile** for every mile driven.
- One-Way rates are available from Airport to Airport locations for National and Enterprise.
- An additional city surcharges may be added to the one-way daily flat rates.

<b>Enterprise and National Location Surcharges</b>	
<b>\$3</b>	Richmond, VA
<b>\$5</b>	Augusta, GA; Harrisburg, PA; Phoenix; Sacramento; Scranton, PA; State of Illinois (excluding Chicago); State of Tennessee (excluding Nashville); State of South Carolina (excluding Myrtle Beach); Rochester (ROC); Buffalo (BUF); Syracuse (SYR) Washington DC area (home city)
<b>\$6</b>	Wisconsin (Appleton Airport, Green Bay Airport)
<b>\$7</b>	Albany (ALB), Westchester (HPN), Stewart (SWF), Islip (ISP), Burlington (BTV) Airports; Long Island Metro, Westchester Metro (including Greenwich and Stamford CT); Burlington Metro (VT)
<b>\$10</b>	State of Alaska; Atlanta; Burbank; Hawaii Airports; Jackson, WY; John Wayne Airport (SNA); Los Angeles area (excluding LAX); Minneapolis/St. Paul; Monterey; Nashville; Oakland; Pittsburgh; Providence; Commonwealth of Puerto Rico; Rapid City; San Diego; San Francisco (including the Convention Center; San Jose; State of Texas; State of Alaska; Commonwealth of Puerto Rico; Boston Home City; Bemidji and Moorhead, MN; State of Nebraska (excluding Omaha and Lincoln); State of Wyoming (excluding Cheyenne, Laramie, and Jackson); San Francisco Downtown
<b>\$12</b>	Baltimore; Boston; Detroit; Philadelphia; Washington, DC (Airport)
<b>\$15</b>	Chicago (Airport and Home City); Hawaii (Airport and Home City); Los Angeles International Airport (LAX); Newark (EWR)
<b>\$23</b>	LaGuardia (LGA), Kennedy (JFK); New York City Boroughs (Bronx, Brooklyn, Manhattan, Queens, Staten Island)

**Commercial Truck Rental Programs**

SIPP	Class	Daily Rate	Weekly Rate	Monthly Rate	Free Miles	Mileage Charge
DBOX	16' Box	\$70.00	\$350.00	\$1,517.00	0 Included	\$0.14/mile
FBOX	24' Box	\$75.00	\$375.00	\$1,625.00	0 Included	\$0.14/mile
GBOX	26' Box	\$80.00	\$400.00	\$1,733.00	0 Included	\$0.14/mile
OPAR	3/4-ton pickup 2wd	\$60.00	\$300.00	\$1,300.00	150/day, 750/week, 3,000/month	\$0.14/mile
OQAR	3/4-ton pickup 4wd	\$65.00	\$325.00	\$1,408.00	150/day, 750/week, 3,000/month	\$0.14/mile
UPAR	1-ton pickup 2wd	\$70.00	\$350.00	\$1,517.00	150/day, 750/week, 3,000/month	\$0.14/mile
UQAR	1-ton pickup 4wd	\$75.00	\$375.00	\$1,625.00	150/day, 750/week, 3,000/month	\$0.14/mile
RKAR	Cargo Van	\$53.00	\$265.00	\$1,148.00	150/day, 750/week, 3,000/month	\$0.14/mile
UKAR	High-top Cargo	\$60.00	\$300.00	\$1,300.00	150/day, 750/week, 3,000/month	\$0.14/mile
BCUT	12' Cutaway	\$58.00	\$290.00	\$1,257.00	0 Included	\$0.14/mile
DCUT	14-15' Cutaway	\$63.00	\$315.00	\$1,365.00	0 Included	\$0.14/mile
BBOX	12' Box	\$63.00	\$315.00	\$1,365.00	0 Included	\$0.14/mile
ASTK	10' Stakebed	\$75.00	\$375.00	\$1,625.00	0 Included	\$0.14/mile
BSTK	12'-14' Stakebed	\$80.00	\$400.00	\$1,733.00	0 Included	\$0.14/mile
DSTK	15-16' Stakebed	\$80.00	\$400.00	\$1,733.00	0 Included	\$0.14/mile
FSTK	24' Stakebed	\$90.00	\$450.00	\$1,950.00	0 Included	\$0.14/mile
GSTK	26' Stakebed	\$90.00	\$450.00	\$1,950.00	0 Included	\$0.14/mile

Enterprise Location Surcharges	
\$10	Puerto Rico
\$14	NY State and NYC Metro
\$15	Hawaii
\$18	NYC Burroughs

**LIABILITY PROTECTION**

If you choose Liability Protection, the amount below is added to the Base Rates listed in this document

- No liability protection** (no additional charge)
- 100/300/50** (primary in all states) at a cost of \$3.50 / day, \$24.50 / week, \$105 / month (other than regions below)  
 \$6.50 / day \$45.50 / week, \$195 / month - St. Louis, Atlanta, Houston, Orlando, Dallas, Boston, New Orleans, Washington DC, Philadelphia, Baltimore, San Francisco, Northern Ohio, Pittsburgh, Tampa, Jacksonville, Washington state, Alaska, Oregon, Southern New England, Rhode Island, Arizona, North Carolina, Nevada, Mid Pennsylvania, North Texas, Puerto Rico)  
 \$10.50 / day \$73.50 / week, \$315 / month - Chicago, New York, Southern California, South Florida

**DAMAGE WAIVER (DW)**

If you choose Damage Waiver coverage, the amount below is added to the Base Rates listed in this document

- No DW coverage**
- DW with a \$1,000 deductible** at a cost of \$10 / day, \$70 / week, \$300 / month

**Additional Rental Options**

**AFFINITY / LEISURE PROGRAM:** E&I Member institutions may opt-in to the leisure program that provides discounts to employees renting for personal use, please select your choice below.

- I want to join the Leisure Program and need a new Leisure account number
- I want to join the Leisure Program and have an existing Leisure account number
- I do not wish to join the Leisure Program

**UNDERAGE DRIVERS:** If approved by Supplier and upon execution of the Youthful Driver Supplement, Supplier agrees to provide car rental services to Member's Eligible Renters who are at least eighteen (18) years of age and are renting for business purposes, subject to specific terms and conditions outlined in the Youth Driver Supplement. Please indicate below if you'd like additional details about this provision.

- I want to accept the 18-24-year old youthful Driver Program
- I want to decline the Youthful Driver Program (allowing only 21-24-year old)

**EMERALD CLUB REWARD OPTION:** The Emerald Club Reward Option (applies to National rentals only) provides your travelers with a choice between frequent flyer miles or car rental credits when renting a car from National. When frequent flyer miles are chosen, there is an additional charge of \$0.75 per day. If free rental day credits are elected, National will block Participant's travelers from receiving Frequent flyer miles.

- Rental Day Credits (no additional charge)
- Frequent flyer miles (additional charge of \$0.75/day)

**INTERNATIONAL RATES:** Participating Members will automatically be enrolled with Business Partner rates for their international rentals. These rates are subject to change annually and may vary by country.

- Inclusive Rates (Coverage included)
- Exclusive Rates (No Coverage included)

**Other Value-Added Options from Supplier**

E&I's negotiated program allows access to Enterprise's entire suite of products and services listed below. Please indicate which programs you'd like to learn more about below.

**Enterprise Mileage Reimbursement Alternative** – Employers recognize many benefits and risk aversions when using car rental instead of mileage reimbursement, including a lower cost per mile, reduced employee liability, employee safety in new, well-maintained cars and a consistent and improved bottom line. We offer free cost analysis for your institution to determine the best transportation solution.

**Initial for more Information** .....

**Enterprise CarShare** – Enterprise CarShare is an automated way to rent a vehicle by the hour, the day, or overnight. A variety of makes and models are parked in your community – where you live, and where you work – and are accessible 24/7.

**Initial for more Information** .....

**Commute with Enterprise** – Companies partner with Enterprise to bring their employees a better commute. By sharing a ride, your people arrive to work relaxed and recharged, fueling a better company culture for everyone.

**Initial for more Information**.....

**Zimride** - Zimride is a secure ride-sharing matchmaker for companies and universities. Learn how you can relieve parking and traffic while improving sustainability.

**Initial for more Information** .....

**Enterprise Car Sales** – With 140 locations throughout the U.S., Enterprise Car Sales features more than 250 makes and models of high-quality, late-model used cars, trucks, vans and SUVs. A service of Enterprise Rent-A-Car, Enterprise Car Sales is one of the largest sellers of certified used vehicles in the country.

**Initial for more Information**.....

**Enterprise Fleet Management** – Better fleets start here. We'll prove it to you. With hands-on management, award-winning technology, and the infrastructure and expertise of Enterprise, the world's largest fleet operator, we'll show you how far an exceptional fleet program can take your organization while saving you thousands.

**Initial for more Information** .....

By completing and signing this Participant Customization Form and electing to rent vehicles and enjoy any other services under the (E&I) Master Agreement number CNR01494, College or University Participant hereby acknowledges and agrees that it is bound by all terms and conditions applicable to Member Institutions thereunder, as modified by the Participation Agreement between EAN and University, as if it were an original signatory Master Agreement number CNR01494 and the Participation Agreement.

DocuSigned by:  
**Signature** Angelo Maurelli  
7FF7ED151D20425...

The Rector and Visitors of the University of Virginia  
Angelo Maurelli  
Associate Vice President for Finance Operations  
Agreement Tracking# UVA-VSA-TRAV-00198