

Attachment 3: Service Pricing

For Charter Bus and Limousine & Town Car Services provide pricing matrix for each category

Type of Vehicle				12 Pax Van	5 Pax SUV	2 Pax Sedan
Passenger capacity				12	5	2
Cost per Hour				\$106	\$89	\$77
Cost per loaded mile				NA	NA	NA
Cost per unloaded mile				NA	NA	NA
Minimum fee or hours required to be rented				\$ 159	\$ 133	\$ 77
Max Daily charge				NA	NA	NA

Pricing will be the higher of hourly or mileage charge, while not exceeding the Max Daily Charge

Overnight fees	Room plus \$20 per night for food
How is driver gratuity handled	Suggested gratuity is built into all pricing, but actual amount is always at passenger discretion
No charge for deadhead miles up to how many miles	NA
Above pricing is valid up to a Diesel price of \$3.50 per gallon. How is surcharge calculated	No surcharge if US national average fuel price is below \$3.50 per gallon, above \$3.50 per gallon 2% surcharge is added.
How will Overruns will be charged	\$100
How are cancellations fees handled	2 hours prior to garage departure for Sedan/SUV/Van

Airport one way fees:

For which VASCUPP school:	University of Virginia			
Vehicle Type:	10 - passenger	Sedan		
Airport:	Charlottesville	\$100	\$35	
Airport:	Richmond	\$125	\$50	
Airport:	Dulles	\$150	\$100	
Airport:				
Airport:				

For which VASCUPP school:	George Mason University				
Vehicle Type:					
Airport:	NO BID				
Airport:					
Airport:					
Airport:					
Airport:					

For which VASCUPP school:	James Madison University			
Vehicle Type:	12 Pax Van	5 Pax SUV	2 Pax Sedan	
Airport:	CHO	\$212	\$197	\$153
Airport:	IAD	\$531	\$443	\$384
Airport:	DCA	\$637	\$531	\$460
Airport:				
Airport:				

For which VASCUPP school:	Old Dominion University			
Vehicle Type:		12 Pax Van	5 Pax SUV	2 Pax Sedan
Airport:	PHF	\$159	\$133	\$115
Airport:	RIC	\$372	\$310	\$268
Airport:	ORF	\$159	\$133	\$77
Airport:				
Airport:				

For which VASCUPP school:	Longwood University			
Vehicle Type:		12 Pax Van	5 Pax SUV	2 Pax Sedan
Airport:	RIC	\$319	\$266	\$230
Airport:	CHO	\$319	\$266	\$230
Airport:	IAD	\$690	\$575	\$499
Airport:	DCA	\$637	\$531	\$460
Airport:				

For which VASCUPP school:	Radford University			
Airport:	NO BID			
Airport:				
Airport:				

For which VASCUPP school:	University of Virginia			
Vehicle Type:		12 Pax Van	5 Pax SUV	2 Pax Sedan
Airport:	CHO	\$159	\$133	\$77
Airport:	RIC	\$266	\$221	\$192
Airport:	IAD	\$425	\$354	\$307
Airport:	DCA	\$478	\$398	\$345

For which VASCUPP school:	Virginia Commonwealth University			
Vehicle Type:		12 Pax Van	5 Pax SUV	2 Pax Sedan
Airport:	RIC	\$159	\$133	\$77
Airport:	IAD	\$478	\$398	\$345
Airport:	DCA	\$425	\$354	\$307
For which VASCUPP school:	University of Mary Washington			
Vehicle Type:		12 Pax Van	5 Pax SUV	2 Pax Sedan
Airport:	IAD	\$478	\$398	\$345
Airport:	DCA	\$425	\$354	\$307
Airport:	RIC	\$212	\$177	\$153
For which VASCUPP school:	Virginia Military Institute			
Vehicle Type:		12 Pax Van	5 Pax SUV	2 Pax Sedan
Airport:	CHO	\$266	\$221	191.75
Airport:	IAD	\$637	\$531	460.2
Airport:	DCA	\$690	\$757	498.55
For which VASCUPP school:	Virginia Tech			
Airport:	NO BID			
Airport:	NO BID			
For which VASCUPP school:	William and Mary			
Vehicle Type:		12 Pax Van	5 Pax SUV	2 Pax Sedan
Airport:	IAD	\$584	\$487	421.85
Airport:	RIC	\$212	\$177	153.4
Airport:	PHF	\$159	\$133	76.7
Airport:	ORF	159.3	177	153.4
Airport:	DCA	531	442.5	383.5