

Attachment B: Service Pricing for Sunshine Tours, Inc.

For Charter Bus and Limousine & Town Car Services provide pricing matrix for each category

Type of Vehicle	Motor Coach	Mini-Coach		VAN	ADA Motor Coach
Passenger capacity	50 - 56	25		6	54
Cost per Hour	\$150.00	\$125.00		\$125.00	\$200.00
Cost per loaded mile	\$4.75/\$4.50	\$3.75/\$3.50		\$2.00	\$5.00/\$4.75
Cost per unloaded mile	\$4.00	\$4.00		\$1.50	\$4.00
Minimum hours required to be rented	5	5		5	5
Minimum Daily charge	\$975.00	\$795.00		\$625.00	\$1,000.00
Max Daily charge	NONE	NONE		NONE	NONE

Pricing will be the higher of hourly or mileage charge, while not exceeding the Max Daily Charge

Overnight fees	Room must be provided by chartering party.
How is driver gratuity handled	Chartering party discretion / it can be added into contract if needed.
No charge for deadhead miles up to how many miles	75 miles (from Dublin, VA)
Above pricing is valid up to a Diesel price of \$___ per gallon. How is surcharge calculated	NO surcharge if price per gallon is below \$4.00, if over - \$10.00 fee per day for every .10 cent overage.

How are cancellations fees handled

cancellations - if the signed or e-mailed confirmation and payments are not received by the due dates on the confirmations, your charter is subject to cancellation without notice. ALL cancellations must be made in writing, NO exceptions. Cancellations must be received 30 days prior to insure a complete NO charge cancellation. Charters cancelled 29 to 15 days prior to departure date will be charged a rate of \$100 per coach per charter day. Charters cancelled 14 to 8 days prior to departure date will be charged a rate of \$200 per coach per charter day. Charters cancelled 7 days to 24 hours prior to departure date will be charged half of the TOTAL charter cost. ANY charter cancelled at the pick-up or within 24 hours prior to the scheduled dispatch time from our garage will not receive a refund of ANY KIND. If a trip is cancelled and rescheduled for a later date, the cancellation fee will be waived until there becomes a pattern of abuse. ALL cancellation fees are at the discretion of management. Sunshine Tours, Inc. wants to reassure that cancellation charges will only be enforced in cases where unnecessary trends of un-timely cancellation exist.

One Way Airport fees

For which VASCUPP school:	George Mason University				
Vehicle Type:		Motor Coach	Mini-Coach	ADA Motor Coach	
Airport:	Charlotte	\$2,895	\$1,895	\$3,185	
Airport:	Charlottesville	\$1,795	\$1,195	\$1,975	
Airport:	Dulles	\$1,495	\$1,195	\$1,650	
Airport:	Richmond	\$1,995.00	\$1,195.00	\$2,195.00	
Airport:					

For which VASCUPP school:	James Madison University				
Vehicle Type:		Motor Coach	Mini-Coach	ADA Motor Coach	

Airport:	Charlotte	\$1,995	\$1,195	\$2,195	
Airport:	Charlottesville	\$1,495	\$1,195	\$1,650	
Airport:	Dulles	\$1,795	\$1,195	\$1,975	
Airport:	Richmond	\$1,795	\$1,195	\$1,975	
Airport:					

For which VASCUPP school:	Old Dominion University				
Vehicle Type:		Motor Coach	Mini-Coach	ADA Motor Coach	
Airport:	Charlotte	\$1,995	\$1,195	\$2,195	
Airport:	Charlottesville	\$1,495	\$1,195	\$1,650	
Airport:	Dulles	\$1,795	\$1,195	\$1,975	
Airport:	Richmond	\$1,795	\$1,195	\$1,975	
Airport:					

For which VASCUPP school:	Longwood University				
Vehicle Type:		Motor Coach	Mini-Coach	ADA Motor Coach	
Airport:	Charlotte	\$2,895	\$1,895	\$3,185	
Airport:	Charlottesville	\$1,795	\$1,195	\$1,975	
Airport:	Dulles	\$1,995	\$1,195	\$2,195	
Airport:	Richmond	\$1,495	\$1,195	\$1,650	
Airport:					

For which VASCUPP school:	Radford University				
Vehicle Type:		Motor Coach	Mini-Coach	ADA Motor Coach	
Airport:	Charlotte	\$1,995	\$1,195	\$2,195	

Airport:	Charlottesville	\$1,495	\$1,195	\$1,650	
Airport:	Dulles	\$1,995	\$1,195	\$2,195	
Airport:	Richmond	\$1,995	\$1,195	\$2,195	
Airport:					

For which VASCUPP school:	University of Virginia				
Vehicle Type:		Motor Coach	Mini-Coach	ADA Motor Coach	
Airport:	Charlottesville	\$1,495	\$1,195	\$1,650	
Airport:	Richmond	\$1,795	\$1,195	\$1,975	
Airport:	Dulles	\$1,995	\$1,195	\$2,195	
Airport:					
Airport:					

For which VASCUPP school:	Virginia Commonwealth University				
Vehicle Type:		Motor Coach	Mini-Coach	ADA Motor Coach	
Airport:	Charlotte	\$2,895	\$1,895	\$3,185	
Airport:	Charlottesville	\$1,795	\$1,195	\$1,975	
Airport:	Dulles	\$1,995	\$1,195	\$2,195	
Airport:	Richmond	\$1,495	\$1,195	\$1,650	
Airport:					

For which VASCUPP school:	University of Mary Washington				
Vehicle Type:		Motor Coach	Mini-Coach	ADA Motor Coach	
Airport:	Charlotte	\$2,895	\$1,895	\$3,185	
Airport:	Charlottesville	\$1,795	\$1,195	\$1,975	

Airport:	Dulles	\$1,995	\$1,195	\$2,195	
Airport:	Richmond	\$1,495	\$1,195	\$1,650	
Airport:					

For which VASCUPP school:	Virginia Military Institute				
Vehicle Type:		Motor Coach	Mini-Coach	ADA Motor Coach	
Airport:	Charlotte	\$1,995	\$1,195	\$2,195	
Airport:	Charlottesville	\$1,495	\$1,195	\$1,650	
Airport:	Dulles	\$1,795	\$1,195	\$1,975	
Airport:	Richmond	\$1,795	\$1,195	\$1,975	
Airport:					

For which VASCUPP school:	Virginia Tech				
Vehicle Type:		Motor Coach	Mini-Coach	ADA Motor Coach	
Airport:	Charlotte	\$1,495	\$1,195	\$1,650	
Airport:	Charlottesville	\$1,495	\$1,195	\$1,650	
Airport:	Dulles	\$1,995	\$1,195	\$2,195	
Airport:	Richmond	\$1,795	\$1,195	\$1,975	
Airport:					

For which VASCUPP school:	William and Mary				
Vehicle Type:		Motor Coach	Mini-Coach	ADA Motor Coach	
Airport:	Dulles	\$2,895	\$1,895	\$3,185	
Airport:	Richmond	\$1,995	\$1,195	\$2,195	
Airport:	Newport News	\$1,795	\$1,195	\$1,975	

Airport:	Norfolk	\$1,995	\$1,195	\$2,195	
Airport:					